

# The Hedge Fund Brazil Forum

Where the Global Investor and Hedge Fund  
Communities Meet

## About The Event:

The Hedge Fund Brazil Forum, organized by Latin Markets Brazil, is a South America focused international meeting of hedge fund managers and investors. The Forum brings together 300+ investors, funds, and advisors for a two day conference discussing investment strategies, due diligence, asset allocation and hedge fund investment opportunities in Brazil and throughout the world.

## 75+ Pension, Endowment, Foundation, FoF, Consultant, & Family Office Attendees Confirmed

The meeting also provides a due diligence forum for global and South American investors interested in direct research on liquid alternative investment opportunities

**Event:** The Hedge Fund Brazil Forum

**Date:** March 29<sup>th</sup> & 30<sup>th</sup> - 2011

**Location:** Rio de Janeiro, Brazil

**Venue:** Copacabana Palace Hotel

**Language:** Simultaneous translation in English and Portuguese

**Number of Attendees:** 300+

**Organizer:** Latin Markets Brazil

**Contact:** [info@latinmarkets.org](mailto:info@latinmarkets.org)

## About Latin Markets Brazil:

Latin Markets Brazil (LMB) is a South America focused investor & manager advisory firm. Our services include institutional investor due diligence support and regional initiatives to enhance education, networking, and global development of Alternative investments in South America.

## Featured Keynote Speakers:

**Keith Haydon**, Deputy Chief Investment Officer, **FRM** (UK)



**Charles Stucke**, CIO, **Guggenheim Partners** (US)



**Marcus Storr**, Deputy Head of Hedge Funds, **Feri** (Germany)



**Amaury Junior**, Founder & CIO, **Vision Brazil** (Brazil)



**John McCormick**, Senior Managing Director, **Blackstone** (US)



**Amaury Bier**, CEO, **Gavea Investments** (Brazil)



*Event Host*

Latin Markets Brazil

**March 29<sup>th</sup> – 30<sup>th</sup>**  
**Copacabana Palace**  
**Rio de Janeiro**

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Latin Markets Brazil

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**– The Hedge Fund Brazil Forum –**  
**Copacabana Palace Hotel - Rio de Janeiro**  
**Organized By – Latin Markets Brazil**

**Tuesday, March 29<sup>th</sup> 2011**

**8:00 Registration Opens & Welcome Coffee**

**8:50 Chairman's Opening Remarks**

**Speaker**, Managing Director, **Citigroup Global Markets (US)**

**9:00 Keynote: Global Hedge Fund Investing**

- Global outlook on hedge fund investing, regulation, and fundraising

**John McCormick**, Senior Managing Director, Funds of Hedge Funds Group, **Blackstone Group (US)**

**9:30 Keynote Panel: Hedge Fund Executive Forum**

- Brazil Hedge Fund Outlook From Industry Leaders

**Moderator:**

**Speaker**, Managing Director, **Citigroup Global Markets (US)**

**Panelists:**

**Eduardo Mufarej**, Partner, **Tarpon Investimentos (Brazil)**

**Luis Damato**, Partner, **Credit Suisse Hedging-Griffo (Brazil)**

**Allan Hadid**, CEO, **BRZ Investments (Brazil)**

**10:15 Keynote Panel: South American Pension Fund Executive Forum**

**Moderator:**

**Marco Zanuso**, Director, **Financial Risk Management (UK)**

**Panelists:**

**Aldo Lepori Cappelletti**, Investment Manager, **Peruvian State Pension Fund (Peru)**

**Raphael Santoro**, Senior Consultant, **Mercer Investment Consulting (Brazil)**

**Ricardo Weiss**, Chief Investment Director, **FAPES-BNDES Pension Fund (Brazil)**

**Antonio Machado Filho**, Investment Officer, **Real Grandeza Pension Fund (Brazil)**

**Luiz Guilherme Pinto**, Investment Officer, **Eletrobras Pension Fund (Brazil)**

**10:50 Interview: A Conversation with Gavea Investimentos**

- Overview of the Brazilian Market

**Amaury Bier**, CEO, **Gávea Investimentos (Brazil)**

**Julio Beaton**, Senior Managing Director, **TradeStation Securities (US)**

**11:20 Morning Networking Break**

**11:40 Panel: F&E Investments in Brazilian Hedge Funds**

- Overview of developing a equity strategy for Brazil

**Moderator:**

**Clark Cheng**, Head of Research Americas, **HSBC (US)**

**Panelists:**

**David Marcus**, Chief Investment Officer, **Juilliard School (US)**

**Daniel Ward**, Investment Manager, **Virginia Tech University (US)**

**Jenny Chan**, Investment Officer, **Doris Duke Charitable Foundation (US)**

**12:20 Presentation: Utilizing Global Prime Brokerage Services in Latin America**

**Speaker**, Managing Director, **Citigroup Global Markets (US)**

**Speaker**, Managing Director, **Citigroup Global Markets (Brazil)**

**12:40 Presentation: Key Challenges Facing Hedge Funds & Investors in South America**

- Trends, Markets, Products and Growth in Brazil, Latin America and Globally

**Arthur Tully**, Partner & Co-Leader Global Hedge Fund Practice, **Ernst & Young (US)**

**Mike Serota**, Partner & Co-Leader Global Hedge Fund Practice, **Ernst & Young (US)**

**1:25 Networking Luncheon**

**2:25 Presentation: Liquid Investment Funds in Brazil**  
Oscar Decotelli, Partner, **Vision Brazil Investments** (Brazil)  
Hermann Von Usler, Partner, **Fox Investimentos** (Brazil)

**2:45 Presentation: Liquid & Illiquid Real Estate Investments in Brazil**  
Bill Cisneros, Senior Managing Director, **GTIS Partners** (Brazil)

**3:05 Presentation: Value Investing in Brazil**  
Arthur Mizne, President, **M Square Investments** (Brazil)

**3:25 Presentation: Equity Investing in Brazil**  
Alexander Gorra, Head of International Platform, **BNY Mellon ARX** (Brazil)

**3:45 Presentation: Latin American Long/Short Equity Strategies**  
Sonia Villalobos, Portfolio Manager, **Larrain Vial Asset Management** (Chile)

**4:05 Presentation: Developing Funds for International Investors & Structuring Hedge Funds Offshore**  
Alan Dickson, Partner and Head of the São Paulo Office, **Conyers Dill & Pearman** (Brazil)  
Jorge Eduardo Prada Levy, Founding Partner, **Levy & Salomão Advogados** (Brazil)

**4:25 Afternoon Refreshment & Networking Break**

**4:40 Panel: International Institutional Investors Roundtable**

*Moderator:*

Oscar Decotelli, Partner, **Vision Brazil Investments** (Brazil)

*Panelists:*

Charles Stucke, Chief Investment Officer, **Guggenheim Partners** (US)

Mike Hennessy, Co-founder and Managing Director of Investments, **Morgan Creek Capital** (US)

Lawrence Powell, Deputy Chief Investment Officer, **Utah Retirement Systems** (US)

**5:20 Panel: South American Family Office Allocations to Hedge Funds**

*Moderator:*

Otávio de Magalhães Coutinho Vieira, Director de Investments, **Safdie Private Banking** (Brazil)

*Panelists:*

Maurício Bicalho, Partner, **Triscorp Investimentos Multi-Family Office** (Brazil)

Renato Klarnet, Founding Partner, **G5 Advisors** (Brazil)

George Wachsmann, Founding Partner, **BAWM Investments Multi-Family Office** (Brazil)

Leonardo Martins, Partner, **Turim Family Office** (Brazil)

**6:00 Drinks at Copacabana Hotel**

**Wednesday, March 30<sup>th</sup> 2011**

**8:00 Registration Opens**

**8:50 Chairman's Opening Remarks**

Speaker, Managing Director, **Citigroup Global Markets** (US)

**9:00 Keynote Presentation: Developing an International Investments Portfolio Using Hedge Funds**

- Overview of trends in how institutions worldwide are using hedge funds

Keith Haydon, Deputy Chief Investment Officer, **Financial Risk Management** (UK)

**9:30 Keynote Panel: Global Hedge Fund Investing**

- Global investments for South American institutional investors

*Moderator:*

Speaker, Partner, **Lilla, Huck, Otranto, Camargo Advogados**

*Panelists:*

Claudio Macchetto, Director of Global Platforms, **Paulson & Co** (US)

George Schultze, Portfolio Manager, **Schultze Asset Management** (US)

Robert Caruso, President, **Select Equity Group** (US)

Douglas Blagdon, Managing Director, **SAC Capital Advisors** (US)

**10:00 Panel: Launching a Hedge Fund in Brazil**

- Historical Perspective from Brazil's leading fund advisors

Moderator:

**Ana Paula de Castro**, Regional Director - South America, **Merrill DataSite** (Brazil)

Panelists:

**Marco Andre Coelho de Almeida**, Partner, **KPMG** (Brazil)

**Speaker**, Managing Director, **Citigroup Global Markets** (Brazil)

**Jeremie Bacon**, President and CEO, **Backstop Solutions Group** (US)

**Phillip Gee**, Vice President, **Dundee Leeds** (Bermuda)

**Thomas Carter**, CEO, **Capital Window** (US)

**10:45 Presentation: Generating Alpha with Long Term Investments in Long Only**

**Fabio Dall'Acqua**, Managing Partner, **Constellation Asset Management** (Brazil)

**Florian Bartunek**, CIO, **Constellation Asset Management** (Brazil)

**11:15 Presentation: L/S Investing in Brazil**

**Karl Boog**, Managing Director, **Explora Investments** (Brazil)

**Eduardo Munemori**, Portfolio Manager, **Explora Investments** (Brazil)

**11:45 Morning Networking Break**

**12:00 Keynote Panel: Fund of Funds Executive Forum**

Moderator:

**Arthur Tully**, Partner & Co-Leader Global Hedge Fund Practice, **Ernst & Young** (US)

Panelists:

**Alper Ince**, Managing Director, **Pacific Alternative Asset Management Company** (US)

**Stephen Philp**, Managing Director, **Parker Global Strategies** (US)

**Flavio Lobato**, Executive Director, **Liongate Capital Management** (UK)

**Richard Tarvin**, Managing Director – Investments, **Close Asset Management Limited** (UK)

**12:45 Panel: Top Performing Hedge Fund Strategies in Latin America**

Moderator:

**Speaker**, Partner, **Appleby Global** (Bermuda)

Panelists:

**Speaker**, Partner, **Claritas Investments** (Brazil)

**Speaker**, Partner, **Pollux Capital** (Brazil)

**Jair Lemes**, Managing Director, **Brazil Plus Investment Management** (Brazil)

**1:30 Networking Luncheon**

**2:15 Presentation: Investing in Latin America from the German Institutional Perspective**

**Marcus Storr**, Deputy Head of Hedge Funds, **Feri Institutional Advisors** (Germany)

**2:45 Presentation: Investing in Brazil from the Australia/New Zealand Institutional Perspective**

**Declan Sherman**, CEO, **Everlight Capital** (Australia)

**3:15 Presentation: Maximizing Risk Adjusted Returns in Emerging Markets**

**Nikhil Jhangiani**, Partner & Chief Investment Officer, **Peak Partners** (Switzerland)

**3:45 Panel: Global Emerging Market Investing**

Moderator:

**Simon Hopkins**, CEO, **Milltrust International Group** (Singapore)

Panelists:

**Scott Wolfel**, Chief Investment Officer, **Gregoire Capital** (US)

**Bernard Caralp**, Senior Investment Advisor (Switzerland)

**Conrad-Jan Crol** Investment Officer, **Amstel Vermogensbeheer** (The Netherlands)

**Ranjan Bhaduri**, Chief Research Officer, **AlphaMetrix Alternative Investment Advisors** (US)

**4:30 Chairman's Closing Remarks & End of the Conference**

**The Hedge Fund Brazil Forum**

March 29-30th – Copacabana Palace Hotel - Rio de Janeiro

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